

## Schneider Electric Partners with Massy Technologies InfoCom (MTIC)

Port of Spain, July 19<sup>th</sup> 2018 - Schneider Electric, the global specialist in the digital transformation of energy management and automation, today announced its partnership with Technology company Massy Technologies InfoCom (MTIC), to offer local businesses a new suite of products and services aimed at improving reliability and lowering the operating costs of IT infrastructure and facilities operations management.

“We are very excited about partnering with Schneider Electric, the global leader in energy management and automation,” said Ricardo Ragbir, Director, Business Communications Department at MTIC. “This partnership complements MTIC’s offering in IT infrastructure, solutions and services, to directly benefit our clients, who will now have access to a more complete suite of technologies”

Following recent announcements regarding MTIC’s expansion of IT Solutions into Managed Services and Cloud Solutions, Schneider along with its partnership with MTIC can now offer higher levels of service and efficiency for UPS and backup power supplies, server racks and cabinets, Power Distribution Units (PDUs), data center and mobile cooling systems, and IT Environment Monitoring Solutions.

In addition to having a positive impact for traditional data centers, Schneider products and services can benefit the operating mission-critical environments for businesses in sectors such as health care, construction/engineering, manufacturing, professional services, tourism, entertainment and facility management, where efficient access to data and reliable telecommunications are essential.

MTIC achieved Partner Status upon meeting a set of prerequisites through the Schneider Electric Channel Partner Program.

“MTIC achieved Enterprise Value Added Reseller status with Schneider Electric, which now allows the company to better serve its clients in Trinidad and Tobago,” said Eileen Caballero, marketing strategy manager at Schneider Electric. “Partners that achieve this status have a proven record of performance, their products and services are top-notch and they bring distinct and often unique capabilities to the commercial and technical ecosystem, which is why we are proud to share in this announcement with MTIC. We take great pride in our certification processes and it is always very gratifying to expand our reach and portfolio of offerings with such trusted partners as MTIC, in key markets such as Trinidad and Tobago.”

## **About Massy Technologies InfoCom (Trinidad) Limited**

MTIC has been operating in Trinidad and Tobago for over five decades.

MTIC designs, implements and maintains systems that allow our clients to maximize the full potential of technology and yield an enormous return on investment, as well as, achieve their business goals and operate efficiently, effectively and competitively. MTIC has the mission of being the “First Choice Partner, enriching the lives and experiences of all stakeholders, through the delivery of innovative Information and Communications solutions”. This is realized everyday through their cadre of premium ICT professionals and the best of breed international technology partners.

## **About Schneider Electric**

Schneider Electric is leading the Digital Transformation of Energy Management and Automation in Homes, Buildings, Data Centers, Infrastructure and Industries. With global presence in over 100 countries, Schneider is the undisputable leader in Power Management – Medium Voltage, Low Voltage and Secure Power, and in Automation Systems. We provide integrated efficiency solutions, combining energy, automation and software. In our global Ecosystem, we collaborate with the largest Partner, Integrator and Developer Community on our Open Platform to deliver real-time control and operational efficiency. We believe that great people and partners make Schneider a great company and that our commitment to Innovation, Diversity and Sustainability ensures that Life Is On everywhere, for everyone and at every moment.

[www.schneider-electric.com](http://www.schneider-electric.com)